

Protecting Your Business. Your Assets. And Your Sanity.



Unmatched Depth and Breadth in Commercial Insurance and Risk Management Services Combined with Extraordinary People Who Stand Out Above the Rest!

The Commercial Insurance Division of The Partners Group caters to the unique needs of our clients with the wide variety of services we offer along with the fully integrated options we bring to help address risk management issues. Our people also distinguish us with their unusual ability to connect on a personal level, while focusing on a problem-solving approach.



Working Pro-Actively to Protect Your Bottom Line

Who We Serve

We serve clients located in the Pacific Northwest, nationally, and even internationally. Our clients tend to fall in the revenue range of \$3 - \$5 million to \$250 million and above, i.e. the middle market space. **We are generalists in nature with clients in all industries.** In fact we pride ourselves in not being limited by industries. That being said, we do have some industries we tend to specialize in.

Areas of Specialty

- Hospitality - Hotels, Spas, and Restaurants
- Property Developers - Especially Mixed-Use Retail and Habitational Risks Healthcare Nonprofit Organizations
- Resorts/Homeowners Associations
- Trucking
- Life Sciences
- Financial Institutions
- Contractors
- Manufacturing and Wholesale Distribution

It's About What You Need

As an independent company, The Partners Group can tailor solutions to work specifically for you, even creating new policies and programs, if that's what you need.

We work hard to understand the unique risks and exposures of your business, then our team of experienced professionals identifies the solutions to provide the right coverage for the right price. **Our services fall into two categories...**

FAST FACTS

- More than 700 clients served
- More than \$20 million in client premium managed
- Web-based risk management center

Insurance Brokerage Services:

Property Insurance - (including earthquake, Flood, Business Income, and Builders Risk)

General Liability Insurance - (Including Products and Completed Operations Liability)

Umbrella and Excess Liability Insurances

Business Auto Insurance

Management Liability Insurance

- Directors and Officers
- Employment Practices
- Fiduciary
- Crime

Professional Liability Insurance - (Errors and Omissions)

Cyber Risk Management and Insurance

Workers' Compensation Insurance

Inland Marine / Cargo Insurance

Pollution Insurance

Construction Wrap-Ups

International Insurance

Surety bonds

Claim Reporting and Advocacy

Risk Control and Coordination

Manage Risk, Or It Just Might Manage You

At The Partners Group, we integrate risk management within your general business consulting and insurance needs to minimize risk and establish appropriate systems and coverage. **We go beyond hazard and financial risk to include operational and strategic risk**, categories that often are overlooked when calculating threats to your company's well-being.

If you can't measure risk, you can't manage it. So we begin by helping clients understand their total cost of risk. After identifying and quantifying potential risk on an enterprise-wide basis, we pinpoint opportunities to mitigate risks, reduce exposure and control losses over the long term. Then we help

clients determine how much risk to retain and what level of insurance is enough. To ensure ongoing risk management, we monitor, evaluate and adjust to optimize results.

Our panel of risk management experts develops solutions to address specific industry needs in a wide range of categories. From risk assessment and loss control to healthcare and employment practices risk management, **we give you the information, tools and planning assistance you need to reduce risk more effectively and efficiently.**

Risk Management Services-- Enterprise and Strategic:

Enterprise Risk Assessment/Risk Mapping

Alternative Risk Financing Options - (Including Captive Feasibility Studies)

Risk Information Management Systems - (Selection and Implementation Assistance)

Proof of Loss Support - (Including Forensic Accounting)

Business continuity planning

Third-party administrator selection

Certificate Insurance Management

Claims/Incident Analysis and Reporting

Safety Data Sheet Management

Online Risk Management Library

The Right Fit

At our Right Fit meeting, we'll review your current services and results to identify gaps and duplications of coverage, and set up an on-site meeting to gain an understanding of your processes, products and services. With this information in hand, we'll map your risks, design an insurance and risk management program, and work on your behalf to ensure you have the right coverage at the right price. Discover why we're one of the largest firms of our kind in the region. **Set up a Right Fit meeting today.**



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