

Do you need rental car insurance?

You've probably been at the rental car counter, listening to the representative ask if you want to purchase the company's insurance. And the thoughts start racing through your head. "Is this a rip-off? Doesn't my regular auto policy cover me? What about my credit card? Why didn't I figure this out before I left on my trip?"

At The Partners Group, we are here to help. And while not every situation is the same, we've got some general tips that will help you make an informed decision the next time you're standing at that counter.

1. Know your personal auto policy

Because insurance policies vary, it's a good idea to give us a call - before you rent a car - to make sure you have the coverage you need. In many instances, your personal auto policy will provide coverage for a rental car - but that coverage may be limited to the value of the car you own and the coverage you have in place. Of course if you don't have a personal auto policy, you'll need to purchase coverage from the rental car company.

And keep in mind that in the event of an accident, many rental companies will charge fees beyond repair costs. They may assess a loss-of-use fee for each day the car is unusable, as well as charge you because the value of the car has decreased. Not all insurance policies cover these fees.

2. Also know your homeowners or renters policy

If you're traveling with expensive electronics or other valuable items, you probably want to consider what coverage you'll have in the event the item(s) are stolen. Your personal auto policy and/or credit card coverage likely won't provide coverage for this scenario.

3. Check your credit card coverage

Most credit cards will also provide some coverage, but often payment is limited to reimbursement of your personal auto policy deductible (after that policy pays for repairs). Generally, loss-of-use and other fees are not covered, but it's important to check with your credit card provider to determine their policies. And while some cards may offer additional protection for a fee, usually coverage is limited to damage to the car, not liability for any injuries to others. Remember, to receive any sort of benefit from your card, you must use that card to pay for your entire rental car.

4. Consider any unique circumstances

Are you renting a car in a foreign country or for more than one week? You'll definitely want to get confirmation of coverage from both your insurance carrier and credit card company, because different rules may apply. Also, no matter where you are, vehicles such as trucks, RVs or exotic sports cars often aren't covered under standard agreements. And if you're using a car for business purposes, your personal coverage may not apply. Finally, if multiple people will be driving the car on your trip, make sure your coverages will apply to them.

5. Learn about the insurance offered by the rental car company

According to the Insurance Information Institute, rental companies offer four main types of coverage:

- A Loss Damage Waiver (LDW) relieves you of responsibility if your rental car is damaged or stolen. This may also provide coverage for loss-of-use.
- Liability Protection provides protection from lawsuits if you are sued after an accident.
- Personal Accident Insurance covers you and passengers for medical bills after an incident. You may not need this if you have adequate health and auto coverage.
- Personal Effects Coverage protects you if items are stolen from your car. You generally are covered for this under your homeowners or renters policy, but keep in mind that the loss must exceed your deductible for you to receive payment. If you have a high deductible, it may make sense to purchase this coverage from the rental car company.

When you go on vacation, you don't want to stress out about insurance. So give us a call before you leave. Then, when you head over to the rental car counter, you can stop worrying about your coverage - and start enjoying your trip!